## "Is the time right for Regional Airlines in India."



## Weekly Learnings 12 / 2024

I flew India One Air from Jamshedpur to Bhuvaneshwar last week. The ticket price was Rs 2913 and the flight was a 60 minute flight. a road trip would have taken 6 hours and a train ticket on Tejas Raj would be Rs 1553. Normal train fare would be about Rs 300.I researched the regional airlines concept for this note.

- 1. Regional airlines are there in every country, USA has 11 regional airlines, Japan has 18, China has 5 and Russia more than 100.
- 2. India had regional airlines 30 years ago in the form of Vayudhoot, UB Air, NEPC etc but none were viable. What will change this time around?
- 3. Regional airlines have the same impact on consumers, trade and culture like roads have, regional television has, and mobile networks have.
- 4. India is investing in Air infrastructure, we have 149 airports today of which 75 were built in the last ten years, and 70 more will be built by 2030. so we will have 220 airports by 2030.
- 5. This plane I went in was a 9 seater with the first tow right behind the pilots shoulder. There is no separation/ partition between the pilots and passengers. The seating is a bit cramped and there are no toilet facilities on board.
- 6. I asked the pilot if this lack of separation was a security concern and his answer was ' we have been trained for this ,'
- 7. The plane is a Cessna 208 that has a maximum range of 2000 kms. the entry and exit is from the rear right hand side and if you see the picture there is a rod that props up the plane at the rear to avoid tilt when passengers embark or disembark.
- 8. India has about 700 aircraft today of which regional airlines have 32. they are Alliance Air with 21, Star Air 5, Fly Big 3 and India One Air 3. There are others like Tru jet too in AP.
- 9. India one Air schedule for April is to connect Cooch Behar, Vizag, Jamshedpur, KolhataJeypore,

Bhuvaneshwar and Kolkata. Thats an ambitious plan for April.

The capacity on ground in terms of airports is there, the need is there, the economics and business model is the challenge for all Regional Airlines.

Is the time right? Time will tell. Below are some pictures from the journey.

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