

“Execution”

**Six Thoughts that aid excellence in execution
from Ram Charan**

1ne. **Clarity, Specificity, Expectations**

(The TOTAL PICTURE) Make sure other people understand it.

2wo. **Who will do**

WHAT, WHEN?

Closure, Discipline, Habit

3hree. **Follow through**
Rigor, Intensity, Depth

4our.

DECISIVENESS

Clarity, Specificity, Timing

Seek out Opposite viewpoints.

Communicate trade offs

5ive. **Laser Sharp**
priorities, max 3 to
5.

6ix. Right people in Right Jobs.