

# Management Lessons from this IPL



November 20, 2020 | Shiv - ABG

**Two things we saw more of:**

**Data  
Surprise**





# 12 things to think about



# 1. Time frame





**IPL has 14 matches, its like 14  
quarters, how many can you win?**

**Average CEO tenure in India is 3.5  
years, ie 14 quarters !!**



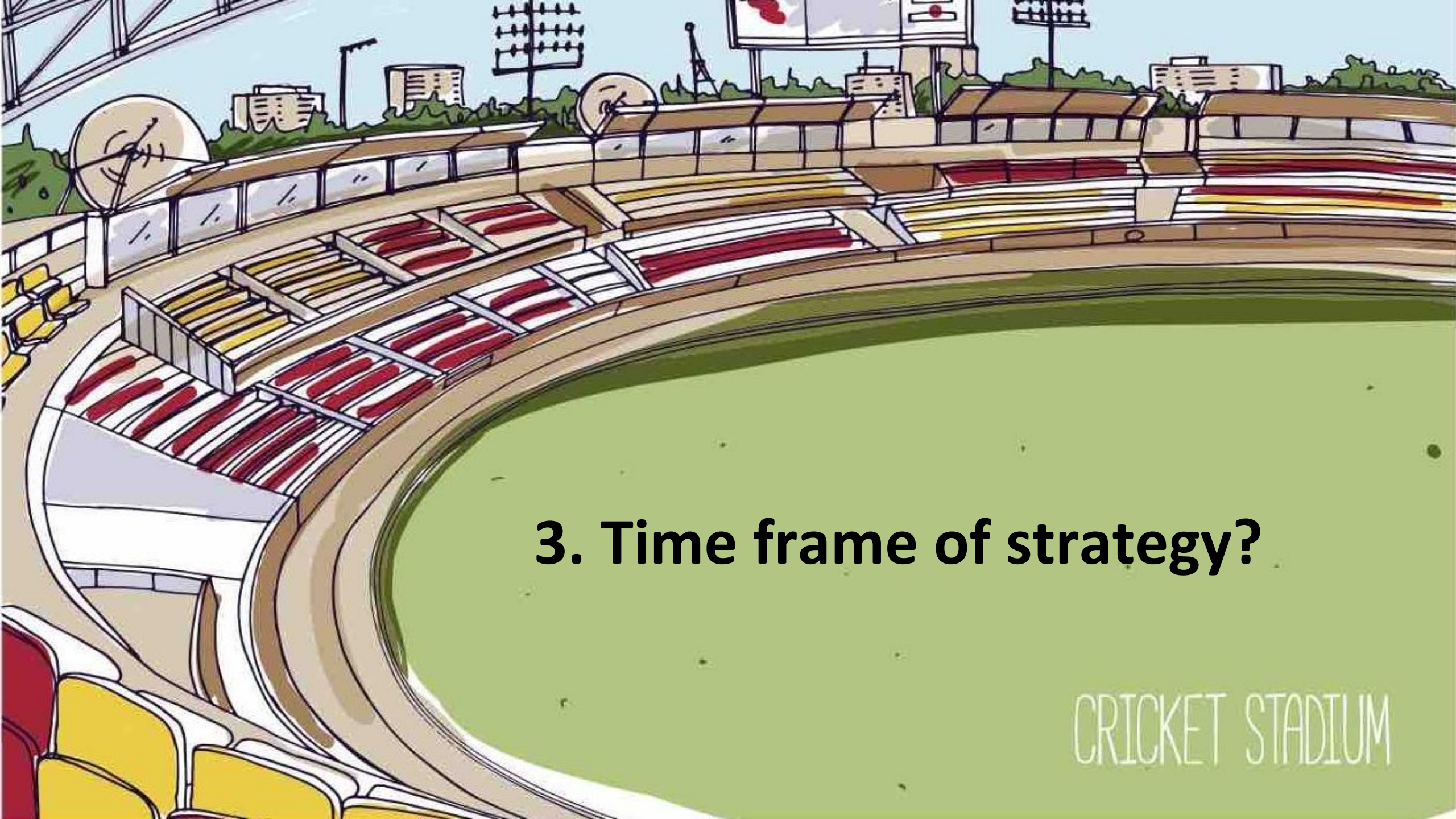
**2. Are leadership jobs secure?**





Leadership can change mid flight





### **3. Time frame of strategy?**

CRICKET STADIUM



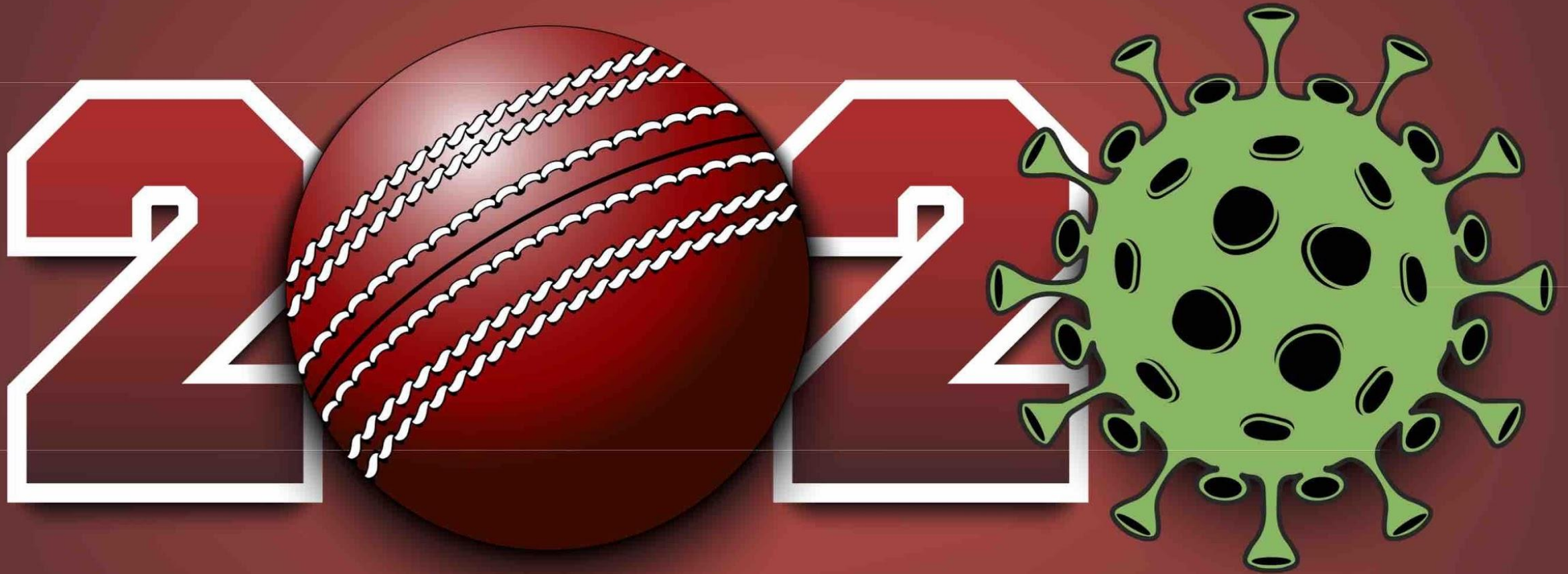
Every strategy has an expiry date



Change before you are forced to



## 4. Is there a home vs away advantage?







Dubai



Sharjah



Abu Dhabi

**What happens when there is no home advantage?**

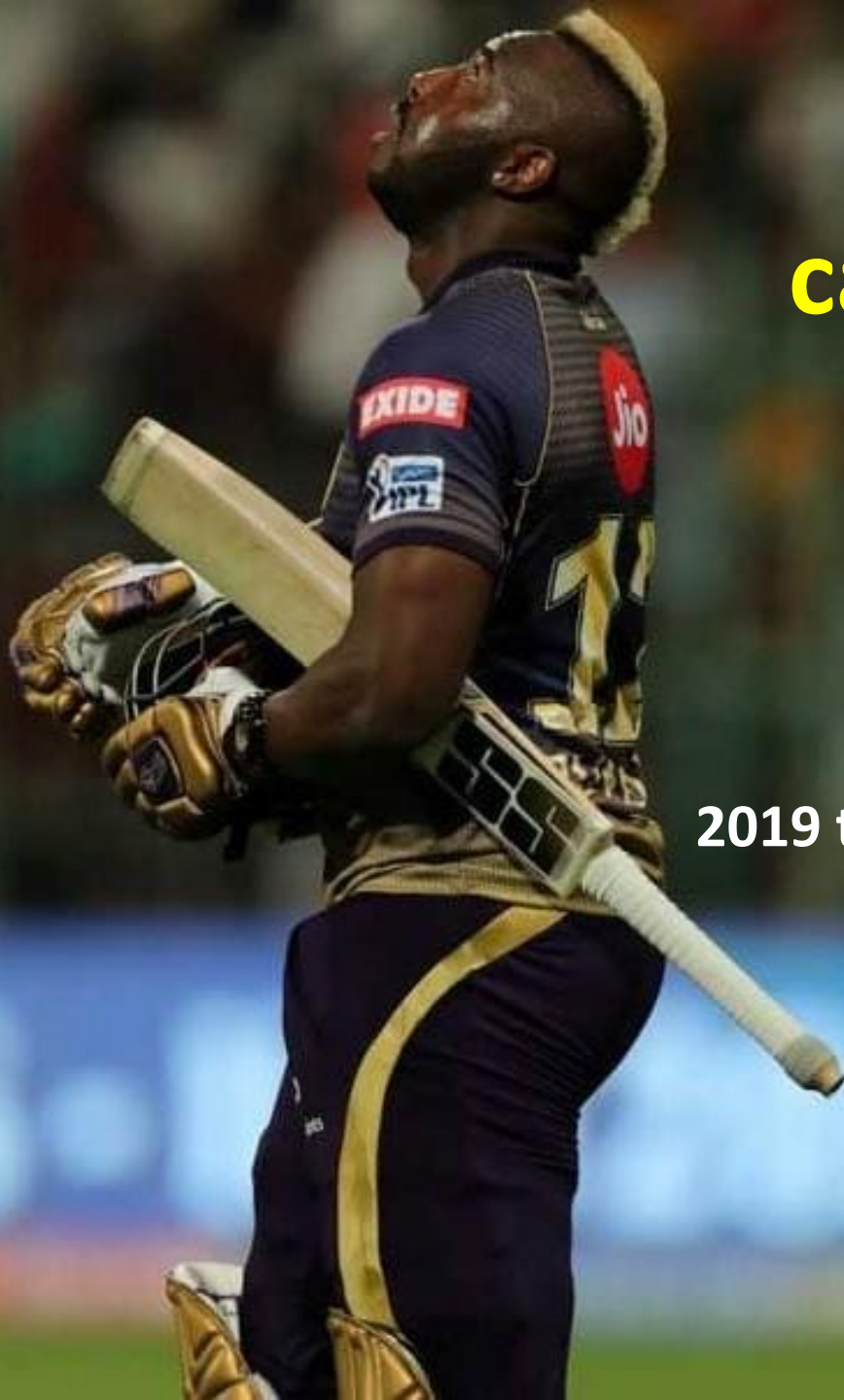


## 5. Role of Hi Potentials





Every hero  
can be a zero



2019 to 2020

In 2020 season



# 6. Are you building the talent pipeline?





# The U19 and U23 guys are stepping up



Do you encourage young talent?



**7. How many experts are you talking to?**





Best Dug Out  
Guru gets  
60% right,  
average is  
below 50%  
for all.  
Beware of  
the Experts!



**8. Do you have the right combination?**







Jason Holder, West Indies captain was on the bench



Kuldeep Yadav plays for India but on the bench for KKR



Chris Gayle, Mr T 20, was on the bench

**Balance of team more important than stars**

**Stars win few matches, commitment wins more matches**



## 9. What comes first?





Franchise or  
Country akin to  
Function or  
company?



The Matrix organization asks this question everyday



**10. Every fan has a view- it will only get worse**



# Social media is brutal on poor performance





**11. Stay healthy in  
your career**





Health is important in crunch time



**12. How many variables should I max?**







## Mumbai Indians – Maxing Champions

- Best Net run rate
- Best power play start bowling
- Best powerplay start batting
- Best strike rate in death overs



# Summary

IPL

2020

